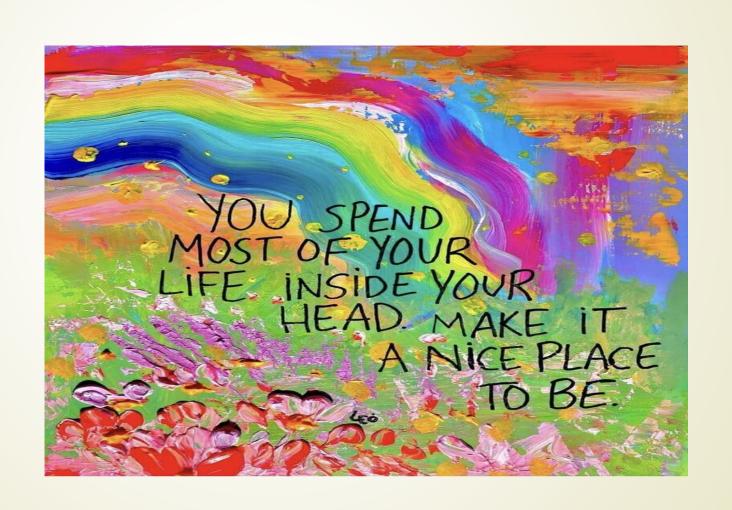
Who's the Imposter?

Diane M. Fennig, Senior Consultant
Gallagher Executive Search and Leadership Advisors
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Read This Again...



Describe Imposters



Why Now?

- The re-set of 2020
- Ironically, studied since the late '70's
- We all have the power to change our self-concept.

Definition

- Internal experience of feeling you are not as qualified as others think
- Fraud just luck
- Not being able to deliver to the imagined standards.

The facts:

- This affects 70%, both men and women
- Psychologists --1970's Pauline Clance and Suzanne James.
- Minorities are highly vulnerable to suffering from imposter syndrome.
- Dunning-Kruger Effect the more you become skilled the more you feel like a fraud.

How Imposters Show Up



The Perfectionist



Another way to think of this...

Excellence is a value.

Perfectionism is an insecurity.

The Expert



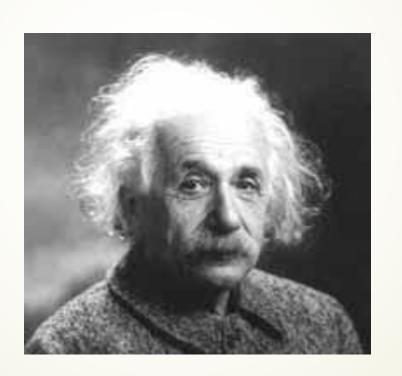
The Soloist



Superman / Superwoman



Natural Genius



New Pair & Share -



The Side Effects/Signs

- Depression
- Anxiety
- Frustrations, due to inability to accomplish self-defined targets
- Low/Lack of self-confidence.

The Perfectionist



- Thank you for pushing me to be better
- I am a work in progress

The Expert



- No one can knoweverything
- Fill-in each others gaps

The Soloist



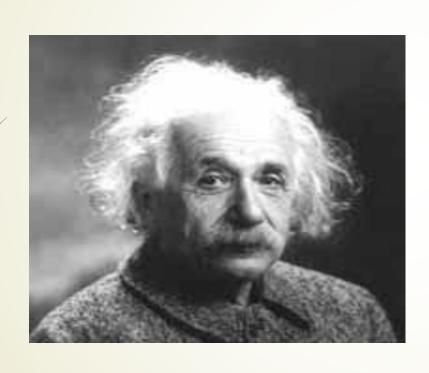
Learn to lean-in and ask for advice

Superman/Superwoman



- You deservea break
- What does self-care look like for you?

Natural Genius



- FAIL =
- First, Attempt, In, Learning

Take Away



Power of the Pause

- Catch the Thought
- Pause
- Think
- Chose your Action
- "Toothpaste Tube"

The Power of Yet

- Write in the future tense...
- Who will you become?
- Claim your future
- If you can see it, you can be it

Resources

- Imposter Syndrome, Paul Kembly 2019.
- Pauline Clance and Suzanne Imes, 1978
- Clance, P. R., & Imes, S. A. (1978). The imposter phenomenon in high achieving women: Dynamics and therapeutic intervention. Psychotherapy: Theory, Research & Practice, 15(3), 241–247.

It Remains My Pleasure...

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