

Your Partnerships

WITH WHOM DO YOU PARTNER?

In the table below, list three people you work with regularly and identify the reasons why you work well with them.

Whom do you want to be your partner regularly?	What talents does this person have that make it a valuable partnership?
Example: <i>Mike</i>	<i>When it's time to start a new project, I always talk with Mike. I explain the project to him, and he helps me put all the steps in the right order.</i>

WHY DO PEOPLE PARTNER WITH YOU?

Have you ever thought about why people want you as a complementary partner? What do you contribute? What makes the partnership valuable to you and the team? In the table below, list up to three people (if they are from your team, that's all the better) who frequently want to make use of your talents. Be specific when you describe the talents they look for from you.

Who frequently wants you as a complementary partner?	Which of your talents does this person benefit from?
Example: <i>Julia</i>	<i>When Julia is getting ready to meet with a customer, she explains to me what she wants to accomplish, and I help her prepare and organize the information that will best resonate with her client.</i>