GALLUP°

Four Domains of Team Strength

While each CliftonStrengths theme has its own power and edge, four distinct theme categories have emerged from Gallup's research on high-performing teams: Executing, Influencing, Relationship Building and Strategic Thinking.

EXECUTING	INFLUENCING	RELATIONSHIP BUILDING	STRATEGIC THINKING
Those with dominant themes in the Executing domain know how to make things happen. When the team needs someone to implement a solution, these are the people who will work tirelessly to get it done. Those with a strength to execute have the ability to "catch" an idea and make it a reality.	Those with dominant themes in the Influencing domain help their team reach a much broader audience. These individuals can sell the team's ideas inside and outside the organization. When the team needs someone to take charge, speak up and make sure the group is heard, look to someone with the strength to influence.	Those with dominant themes in the Relationship Building domain can provide the essential glue to hold a team together. Without these strengths on a team, in many cases, the group is simply a composite of individuals. In contrast, team members with exceptional Relationship Building strength have the unique ability to help the group become much greater than the sum of its parts.	Those with dominant Strategic Thinking themes are the ones who keep the team focused on what could be. They are constantly absorbing and analyzing information and helping the team make better decisions. People with strength in this domain continually stretch the team's thinking for the future.
Achiever Arranger Belief Consistency Deliberative Discipline Focus Responsibility Restorative	Activator Command Communication Competition Maximizer Self-Assurance Significance Woo	Adaptability Connectedness Developer Empathy Harmony Includer Individualization Positivity Relator	Analytical Context Futuristic Ideation Input Intellection Learner Strategic

These domains are the framework for exploring the powerful contributions each team member makes to the team's success. They can also help the team think about how they approach working together and getting work done.



Your Unique Contribution to the Team

Each CliftonStrengths theme has its own power and edge. Your talents and strengths help you and the team execute, influence others, build relationships and absorb and think about information.

In the table below, circle your top five CliftonStrengths themes, and draw a box around themes six through 10. Then answer the questions that follow.

EXECUTING	INFLUENCING	RELATIONSHIP BUILDING	STRATEGIC THINKING
Achiever	Activator	Adaptability	Analytical
Arranger	Command	Connectedness	Context
Belief	Communication	Developer	Futuristic
Consistency	Competition	Empathy	Ideation
Deliberative	Maximizer	Harmony	Input
Discipline	Self-Assurance	Includer	Intellection
Focus	Significance	Individualization	Learner
Responsibility	Woo	Positivity	Strategic
Restorative		Relator	

- 1) In which domain do you have the most themes?
- 2) When have you been successful working within your most dominant domain?

- 3) In which domain do you have the least themes?
- 4) In which domain do you spend most of your time working?
- 5) In which domain do you wish you could spend more of your time working?