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Our benchmark is the investor."

Rising to the Challenge

2023 WACUBO ANNUAL CONFERENCE



HARTFORDFUNDS

Our benchmark is the investor.®

THE SOCIAL PORFOLIO

Why friendships are so important to aging well









Most people are well not because of that they've saved, or because they follow doctor's orders, but because of a strong social network of support.

Dr. Joe Coughlin – Director of the MIT AgeLab

Agenda



- 1. Friend Trends
- 2. What's a Social Portfolio?
- 3. Investing in Your Social Portfolio









Why we need friends as we age



Benefits of friends¹

- Fun
- Learning new things
- Better health
- Emotional support



Risks of not having friends²

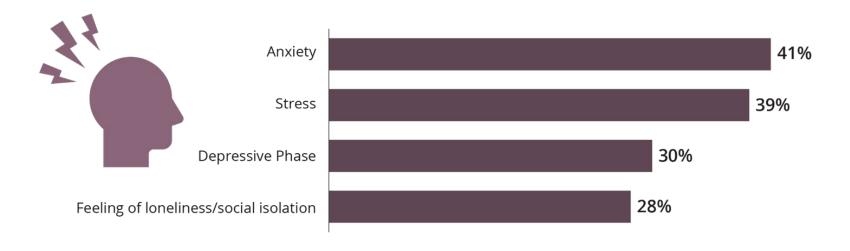
- Cardiovascular disease
- Cognitive decline
- Isolation
- Depression







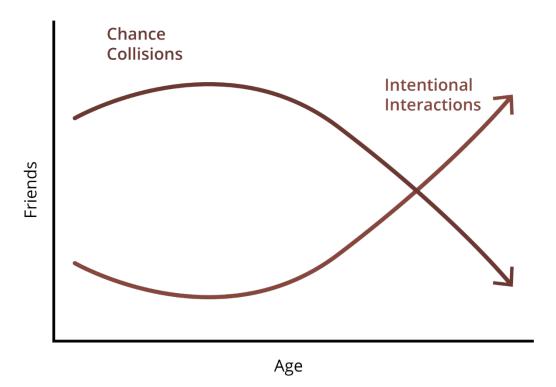
% of Americans who have experienced the following mental health issues







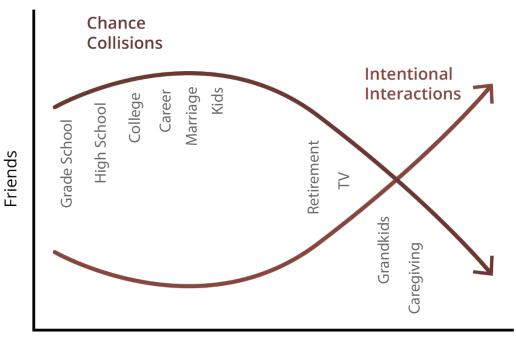
As we age, friendships require more effort







As we age, friendships require more effort



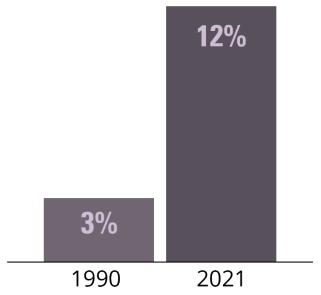






What happened to our close friends?

% of Americans who say they have **no close friends**







We're making fewer new friends



56%

Of young adults (18-29) made a new friends in the past 12 months 41%

Of older adusts (65+) made a new friend in the past 12 moths 31%

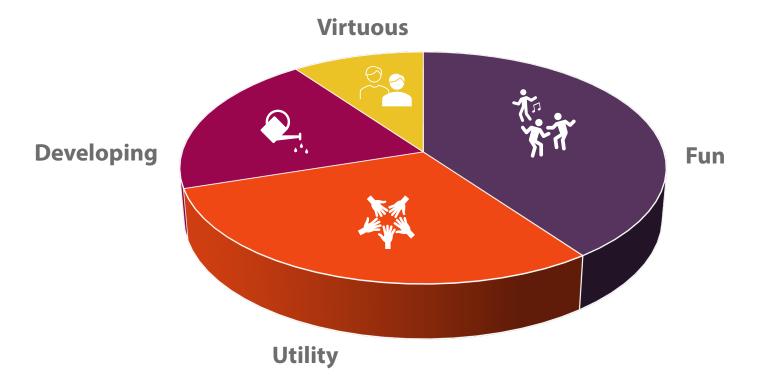
Of older adults (65+)
say it's been 5+ years
since they made a
new friend



What is a social portfolio?



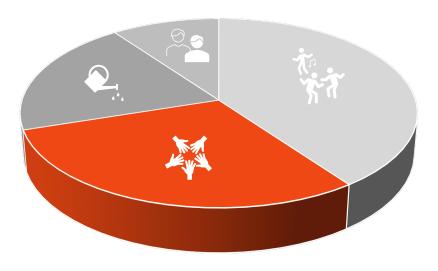
A Social Portfolio







Utility







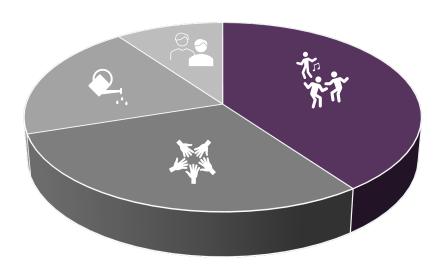








Fun







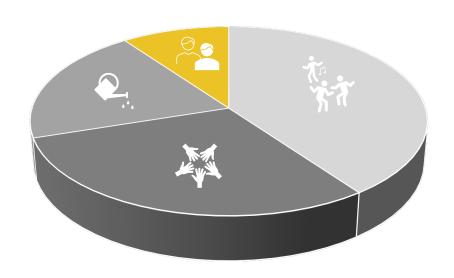








Virtuous

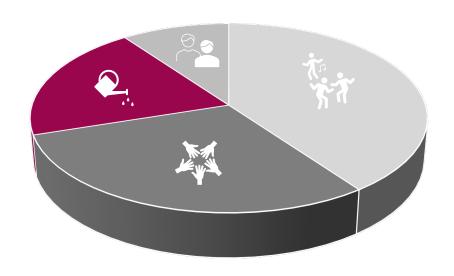








Developing







Methods of developing friendships











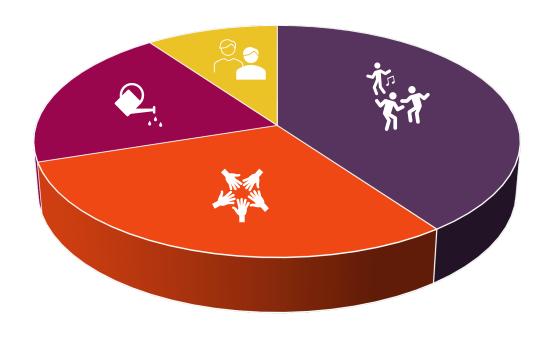


Investing in your Social Portfolio



A Social Portfolio

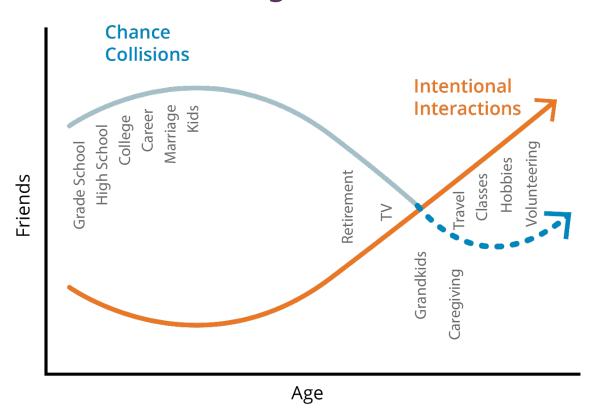
Virtuous			
Developi	ng		
Fun			
Utility			







Increase the chances of making friends





Investment Fundamentals

- Systematic Investing
- Diversification
- Monitoring







Systematic Investing

Consistent investment over a period of time







Finding time to make friends

Top weekday activities, in average minutes per day, of full-time workers and retirees

Full-time workers	
Working	485
Sleeping	483
Watching TV	104
Eating and drinking	59
Grooming	44

Retirees	
Sleeping	526
Watching TV	269
Eating and drinking	71
Food preparation and cleanup	41
Grooming	38



Finding time to make new friends



Weekly Report Available Sun 9:16 AM Your screen time was up 33% last week, for an average of 2 hours, 45 minutes a day.

 $169 \min x 365 \text{ days} = 43 \text{ days}$







Diversification

Maxing a wide variety of investments within a portfolio







Diversify your activities





Play Learn Give





Monitoring

Things are changing all the time





Investing comes with risks

- Vulnerability
- Uncomfortable situations
- Unmet expectations
- Financial





You may be thinking:





"I'll always have my family."

...having supportive friendships as we age was found to be a stronger predictors of wellbeing than having strong family connections.



Summary

- 1. Friend Trends
 Be intentional
- 2. What's a Social Portfolio? Four categories
- **3. Investing in Your Social Portfolio** Time, place, and activity









Our real social security, in fact, is not an income stream provided by the government, but our social relationships – our friends.

Dr. Joe Coughlin – Director of the MIT AgeLab

Next Steps



- 1. Assess your social portfolio
- 2. Think about places and activates that could help you make or maintain friendships
- 3. Add them to your social calendar this month and commit to them



